

Marketers on Bay State

	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006
1 Direct								4	12	6	
2 Global								3	12	12	6
3 Hess	12	12	12	12	12	12	12	12	12	12	6
4 Metromedia				3	12	12	12	12	12	12	6
5 Santa Buckley								2	12	12	6
6 Sprague					8	12	12	12	12	12	6
7 Utility Resource Solutions								6	12	6	
8 Select				6	12	12	12	12	12	12	6
9 HESSCo					4	12	12	12	12	12	4
10 Energy East Solutions	12	12	12	12	12	12	12	12	12	10	
11 Colonial Gas							3	12	12	10	
12 AllEnergy	4	12	12	12	12	12	12	12	12		
13 Multifuels								4	11		
14 Scasco					9	12	12	12	11		
15 Adams						4	12	12	11		
16 Tiger				5	12	12	12	12	8		
17 TXU	12	12	12	12	12	12	12	6			
18 LE Belcher		2	12	12	12	12	4				
19 PG&E			9	12	12	12	3				
20 Noram/Reliant	4	12	12	12	12	12	1				
21 Eastern Energy	3	12	12	12	12						
22 Providence Energy		8	12	12	11						
23 AGF			12	12	10						
24 National Fuel	4	12	12	12	7						
25 Enron		4	12	12	4						
26 Columbia			1	12	4						
27 Duke			8	12	3						
28 Perry Gas				10	3						
29 Energy Express	1	12	12	12	2						
30 Aurora			2	12	2						
31 Energy Vision			10	12	2						
32 Utilicorp	7	12	12	12	2						
33 Connective		4	12	12	12	1					
No. of Marketers operating during the year	9	13	19	23	27	14	13	13	11	11	7

Note: Colors match acquiring and acquired marketers

Acquisition data is based on the personal knowledge of Ms. Bachelder and is not meant to be all inclusive